

July 30, 2013

VIE ECFS

Marlene H. Dortch, Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 20554

Re: *Rates for Interstate Inmate Calling Services*
WC Docket No. 12-375

Dear Ms. Dortch:

Telmate, LLC submits this supplemental *ex parte* notice pursuant to 47 C.F.R. § 1.1206(b)(1) to revise our summary of the company's meeting with Acting Chairwoman Clyburn and staff, as filed July 26, 2013.

In addition to the matters reflected in our July 26 notice, Telmate also discussed with Chairwoman Clyburn that it had reconsidered the company's position on contractual "fresh look," as addressed on pages 16-17 of Telmate's opening comments in the captioned docket. Richard Torgersrud, CEO, explained that given the imbalance of sales and human resources between legacy incumbent ICS providers and smaller entrants like Telmate, a fresh look window would more likely result in all existing long-term (three to five year) contracts being renewed almost simultaneously, with little or no opportunity for competitive bidding. Staggering the fresh look window among the many thousands of ICS contracts nationwide was recommended as the only practical way to harmonize the existence of long-term contracts and the unreasonable burden on smaller ICS providers in competing for correctional facility business at thousands of locations at the same time nationwide in the aftermath of any new interstate rate rules implemented by the Commission.

Sincerely,

/s/Glenn Manishin
Glenn B. Manishin

cc: Hon. Mignon Clyburn (via email)
Kal Gude, WCB Pricing Policy Division (via email)
Rebekah Goodheart (via email)